

#### Better Education and Academic Networking System

#### Faster Education for Better Results

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# Who We Are

- Ken Henry H. (Founder)
- 9+ years experience in software engineering and sales.
- <a href="https://www.linkedin.com/in/henry-humphrey/">https://www.linkedin.com/in/henry-humphrey/</a>
- Graduated from the Federal Government of

Nigeria – ALAT Skillnovation Accelerator Program.





We've received over 100 outstanding applications from top talent across the USA, Luxembourg, and around the globe.



# The Problem

- Schools can't teach new and trending skills because approval processes take too long to update the curriculum.
- Learning new skills quickly is hard because **earning certifications take too much time**.
- Online networking is harder due to concerns about social or financial differences.
- Courses get ignored because **people don't fully understand their problems**, even though they know learning can provide the solution.
- Online certifications lose credibility because the system lets individuals bypass exams by sourcing answers online.





On average, it takes individuals over 3 months to earn a certification, but they retain just 57% of the knowledge. (van Wijck et al.)



# How We Fix It

#### **BEANS offers...**

- Personalized courses in under 3 minutes, powered by AI's vast knowledge.
- Written exams that take more effort to pass than multiple-choice.
- Machine learning and NLP to score exams accurately.
- Faster learning by studying as you take the exams.
- Exclusive networking with other enrolled users.
- Pay with card or crypto (Web2 + Web3).
- Track your progress and see what you're good at.
- DIY advertising to promote businesses.
- Business certification for employees, and students.





BEANS offers personalized certifications in a few hours, by focusing on what truly matters.



### Who Needs This

 Businesses and individuals in rapidly growing sectors like AI, Biotech, Cybersecurity, Renewable Energy, Fintech, Healthcare, and Digital Marketing.

 \$203 billion market today, expected to grow to \$279 billion by 2029 (Statista).



BEANS is perfect for professionals who want to learn skills outside their main field to succeed in new areas. (like a tech person learning biology to build biotech products.)



### What's Out There

- Online Learning:
  - Udemy, Coursera, LinkedIn
    Learning
- Written Tests:
  - IELTS, ACT
- Web2 + Web3:
  - Binance, MoonPay, Bitpay
- Personalized Learning:
  - SC Training (formerly EdApp),
    Schoox , WalkMe, WorkRamp

- Academic Performance
  Tracking
  - Education Horizons, EduCloud,
- Academic Networking:
  - Academia.edu,
    ResearchGate, Penprofile,
    LinkedIn
- Advertising:
  - Google Ads, Facebook Ads, Linkedin Ads



### How You Can Help

- Raise Amount: \$250K \$1M via SAFE
  - \$5M-\$8M valuation cap, 15-20% discount for MVP development and user growth.
- 18 months runway for:
  - Product-market fit
  - Talent acquisition
  - Customer development
  - Early marketing efforts
  - Achieving profitability
- Plan to raise next round in 6-18 months to boost global marketing.





Our MVP is attracting significant interest, with steady traffic and a growing number of visitors on <u>beans.ng</u>

